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## Company Information:

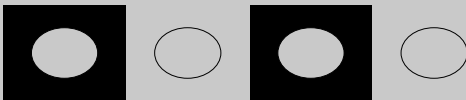
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Nelson C. White Co., Inc. was founded in 1955 as an audiovisual hardware and software dealer serving the education market in Maryland. Today, as Nelson White Systems, Inc., we are an established audiovisual systems integrator and equipment reseller providing audiovisual presentation solutions to the corporate, government, industrial, professional, and education communities.

NWS is wholly woman owned and family operated and has grown from eight employees in 1996 to over sixty employees in 2005. Nelson White Systems, Inc. is comprised of a dedicated team of sales, engineering, and installation professionals who design, project manage, integrate, and install audiovisual presentation solutions.

*Since NWS has been an established audiovisual equipment reseller and integrator, we are uniquely positioned to provide expert A/V rental solutions of the highest quality that will be sure to meet your needs. Our experienced staff will work with you to design the best setup for your presentation or event.*

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**Nelson White Systems, Inc.**  
8725-A Loch Raven Blvd.  
Baltimore, Maryland 21286



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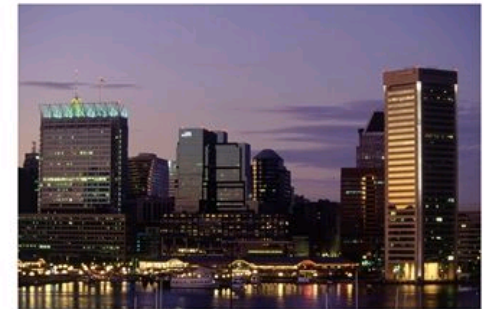
## *Audiovisual Rentals*

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## *Price Brochure*

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Telephone: 410.668.9628

Toll Free: 800.296.7555

Fax: 410.668.9629

## AUDIO

Handheld Mic w/ Cable and Stand.....	\$30
Wireless Lavalier Microphone.....	75
Wireless Handheld Microphone.....	75
Conference Microphone.....	35
Conference Microphone Controller.....	55
Microphone Desk Stand Only.....	10
Microphone Floor Stand Only.....	15
4-Channel Shure Mixer.....	45
8-Channel Shure Mixer-Automatic.....	75
8-Channel Mackie 808S Mixer/Amplifier....	125
24 Channel Peavey Mixer.....	125
16-Channel Audio Rack (Tech Required)....	275
*Mackie C300 Speaker.....	50
*Anchor AN100 Powered Speaker.....	25
*Anchor Liberty Powered Speaker.....	45
*Anchor Liberty Companion Speaker.....	25
*Anchor Explorer w/ Built-In WLS Mic.....	55
*JBL EON 15 Powered Speaker.....	100
*ElectroVoice Speaker.....	45
*Fender 150 Spkr. System (AC or Battery)	100
*Fender 250 Spkr. System (AC or Battery)	145
CD Player-Single Disc.....	35
Superscope CD Recorder.....	100
Dual Audio Cassette Deck.....	35
Marantz Cassette Recorder .....	40

\*Speaker Stands Included w/ System.  
Weekly rates are calculated as 3 rental days.  
Rates subject to change without notice.

## SCREENS

Tripod Screen-4', 5', 6'.....	\$20
Tripod Screen-7', 8'.....	25
Cradle Screen-10'.....	50
Cradle Screen-12'.....	75
Fastfold Screen-6x8 (Front or Rear).....	65
Fastfold Screen-6x8 w/ Dress Kit.....	165
Fastfold Screen-9x12 (Front or Rear).....	95
Fastfold Screen-9x12 w/ Dress Kit.....	195
Fastfold Screen-10x14 (Front or Rear).....	135
Fastfold Screen-10x14 w/ Dress Kit.....	235
Fastfold Screen-15x20 (Front ONLY).....	200
<b>(Fastfold Screens Require Labor x 2 Techs)</b>	
Pipe and Drape.....	Call for Details!

## TRADITIONAL GEAR

Overhead Projector-Classroom Style.....	25
Slide Projector w/ Wireless Remote.....	35
Additional Slide Tray.....	5
Podium.....	65
Podium w/ Microphone.....	85

## COMPUTER

Laptop Computer.....	Call for Details!
Wireless RF Mouse/Laser Pointer.....	50
Wireless Keyboard.....	65
Computer Distribution Amplifier (D/A).....	45

## TV/MONITOR

36" Monitor w/ VCR or DVD, & Stand.....	250
32" Monitor w/ VCR or DVD, & Stand.....	150
27" Monitor w/ VCR or DVD, & Stand.....	85
25" Monitor w/ VCR or DVD, & Stand.....	75
<b>(32" &amp; 36" Monitors Require Labor x 2 Techs)</b>	

## VIDEO PROJECTORS / PLASMA

Document Camera-Analog or Digital.....	\$275
LCD Projector (Under 1,500 Lumens).....	150
LCD Projector (2,200 Lumens).....	200
LCD Projector (3,000 Lumens).....	300
LCD Projector (5,000 Lumens).....	750
LCD Projector (5,500+ Lumens).....	Call for Details
<b>(Additional Lens Available for 5K Projectors)</b>	
42" Plasma w/ Floor Stand.....	400
50" Plasma w/ Floor Stand.....	475
<b>(Plasma Monitors Require Labor x 2 Techs)</b>	

**LIGHTING**.....Call for Details!

## VIDEO

Video Production Rack.....	375
VHS Deck (VCR).....	30
SVHS Deck (S-Video VCR).....	45
DVD Player.....	45
VHS Camcorder (Requires Power).....	50
Digital Camcorder (Canon Optura).....	125
Digital Camcorder (GL-2) Op Required.....	250
Camera Tripod Stand.....	15

## LABOR RATES

(Rates May Vary with Show Site)

Mon. thru Fri: 8:00AM-5:00PM.....	65/hr
Mon. thru Fri: 5:00PM-8:00AM.....	90/hr
*Saturday & Sunday.....	110/hr
Emergency Response.....	125/hr

(Travel Rates Apply Portal to Portal)

\* (Weekend Rates Require a Minimum of 3 Hours)